



Care Management Considerations for Success

Tuesday, June 28, 2022 3:00 – 4:00 p.m. EASTERN

Faculty:

Moderator: Julie Hiatt, LMSW Sr. Director of Population Health, Netsmart

Panel: Jessica Fear, Senior Vice President Behavioral Health, VNS Health

Devin Woodley, Vice President Managed Care Contracting, VNS Health

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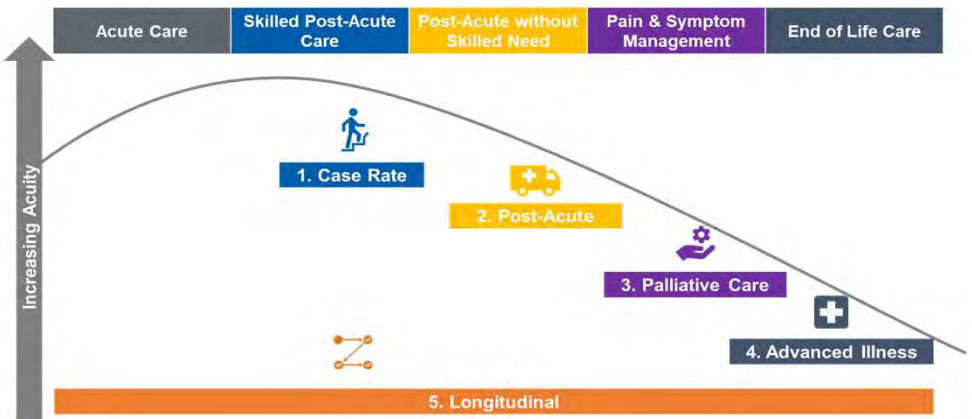
VNS Health CMO Program Continuum

Impact of Programs

99%
Compliance with 4 Medicare Stars
HEDIS Measures

2.2X
Hospice
Length of Stay

30 - 40%
Reduction in
Costs



Transitional		Palliative & Advanced Illness		Long-Term
Home Health	Post-Acute	Palliative Care	Advanced Illness	Longitudinal
Members requiring skilled nursing and/or rehab	Members transitioning from hospital to community w/out skilled need	Members approaching end of life experiencing multiple medical crises and have not yet entered hospice		Members with most complex needs, often with multiple (7+) chronic conditions
60 to 90 days		End of life or transition to hospice		12-18 months or time in plan

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Behavioral Health Program Continuum

98%
Successful connection to OP
Treatment

-40% Reduction in
All-Cause Readmissions

-30-40% Savings in
Program Costs



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Please Use the Q&A to Ask

QUESTIONS ?